

Getting Ready for a Showing

- 1) **Pay special attention to the front door.** It is the first impression that buyers have that you have taken care of the rest of the property. Make sure the area around the front door swept clean, bright and uncluttered.
- 2) **Dispose or store all unused items.** If you are not using it, store it elsewhere to make the home appear larger. Reduce clutter with a passion.
- 3) **Paint walls, trim & ceilings.** Keep adjoining rooms in the same color scheme to make the home appear larger. NO PAINT on window glass and make sure the windows sparkle. Paint the master bedroom in colors that promote serenity, relaxation, and romance such as soft tones of green, blue and lavender.
- 4) Make sure the **Dining Room is clear and uncluttered.** Use an attractive tablecloth to enhance the look of the table while softening sharp corners.
- 5) Keep toilet **seats down** and bathroom **doors closed.**
- 6) **Add luxury.** Use real plants in beautiful pots; the best linens; and big white fluffy towels.
- 7) **Replace** broken or mismatched door and cabinet handles.
- 8) **Use closet organizers.** Make sure you can see the back of all closets and cupboards.
- 9) **Clean, organize and paint** basements, attics and garages.
- 10) **Store** family photos.
- 11) **Install** new light switch covers.